## Message Text

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DEPARTMENT PASS AID

E.O. 11652 GDS

TAGS: PGOV AID OVIP JO

SUBJECT: KING HUSSEINS VISIT: ECONOMIC ASSISTANCE ISSUES

REF: (A) AMMAN A-18, (B) AMMAN A-20

1. SUMMARY: IN ANTICIPATION OF THE FORTHCOMING VISIT OF KING AND PRIME MINISTER TO US WE HAVE BEEN REVIEWING CURRENT ISSUES WHICH MIGHT ARISE IN RELATION TO THE ECONOMIC ASSISTANCE PROGRAM. THERE ARE TWO--RATHER OBVIOUS-- ISSUES WHICH WARRANT MENTION BUT THEY SHOULD BE VIEWED AGAINST THE BACKGROUND OF LONGER-TERM GOJ BUDGET TRENDS. THE TWO SPECIFIC ISSUES ARE (1) OVERALL LEVELS OF

ECONOMIC ASSISTANCE IN FISCAL YEARS 1976-1977 AND FUTURE SUPPORT FOR FIVE YEAR PLAN AND (2) WHETHER THERE WILL BE FUNDS APPROPRI ATED FOR THE INTERIM QUARTER. (THIS LATTER ISSUE ALSO RELATES TO MILITARY ASSISTANCE GRANT AND CREDIT FUNDS). THE MORE BASIC LONG TERM ISSUE IS WHETHER OUR ESTABLISHED POLICY OF REDUCING CASH GRANT BUDGET SUPPORT IN THE INTEREST OF INCREASING DEVELOP MENT LOANS AND GRANTS IS COMPATIBLE WITH GOJ BUDGET TRENDS WHICH IN RECENT YEARS HAVE REVEALED A GROWING RATHER THAN DECLIDING GAP BETWEEN DOMESTIC REVENUES AND TOTAL EXPENDITURES. END SUMMARY.

2. DURING PREVIOUS VISITS TO WASHINGTON THE KING AND PRIME MINISTER HAVE CONCERNED THEMSELVES PRIMARILY WITH POLITICAL AND SECURITY MATTERS AND HAVE RAISED ECONOMIC AID ISSUES ONLY CONFIDENTIAL CONFIDENTIAL

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IN VERY GENERAL TERMS. THEY HAVE TENDED PRIMARILY TO FOCUS ON

OVERALL LEVELS OF AID AND PARTICUARLY ON LEVELS OF BUDGET SUPPORT. WE EXPECT THE SAME GENERAL APPROACH WILL BE FOLLOWED DURING FORTHCOMING VISIT. HOWEVER THERE ARE TWO SPECIFIC FACTORS WHICH MAY ALTER THE CONTENT OF THEIR PRESENATION ON THIS OCCASION. IN FISRT PLACE WITH THE RECENT PROMULGATION OF FIVE YEAR PLAN PRIME MINISTER MAY ASK FOR GENERAL COMMITMENT OF US SUPPORT FOR PLAN. THIS WILL DOUBTLESS BE COUPLED WITH REQUEST THAT WE CONTINUE SUBSTANTIAL BUDGET SUPPORT AND ALSO THAT TO DGREE POSSIBLE WE ADMINISTER DEVELOPMENTAL PORTION OF OUR AID IN SUCH MANNER THAT IT ALSO CONTRIBUTES TO EASING BUDGETARY PROBLEMS.

SECONDLY THEY CAN ALSO BE EXPECTED TO EXPRESS CONCERN OVER ABSENCE OF REQUEST BY ADMINISTRATION FOR INTERIM QUARTER APPRO PRIATIONS FOR IORDAN

3. WITH DEVELOPMENT CONFERENCE PLANNED FOR END OF MAY, KING AND PM WILL BE SATISFIED WITH GENERAL STATEMENT OF US SUPPORT FOR FIVE YEAR PLAN PLUS INDICATION THAT US WILL BE REPRESETED AT SENIOR LEVEL AT CONFERENCE. WE ALSO CONSIDER OUR RECENT EFFORTS TO SUPPORT PROJECTS FROM GOJ'S OWN DEVELOPMENT BUDGET REPREENTS BEST CONCRETE RESPONSE TO GOJ REQUEST FOR LOANS WHICH EASE BUDGET PRESSURES. WITH REF TO BROADER QUESTION OF CONTINUATION OF CASH GRANT BUDGET SUPPORT WE RECOMMEND YOU MAKE CLEAR TO KING AND PM THAT OUR BEST JUDGEMENT IS THAT UNLESS WE MAKE GRADUAL PROGRESS TOWARD REDUCTION OF BUDGET SUPPORT AND IN CREASED EMPHASIS ON DEVELOPMENT AID THERE IS SEROUS RISK THAT CONGRESS WILL AT SOME POINT TAKE MATTER OUT OF OUR HANDS AND TOTALLY ELINIMATE BUDGET SUPPORT ELEMENT OF PROGRAM.

4. THE MATTER OF INTERIM QUARTER APPROPRIATIONS IS DIFFICULT ONE. THE FY-77 CONGRESSIONAL REQUEST OF \$77.5 MILLION WITH NO PROVISION FOR INTERIM QUARTER FUNDING WILL BE SEEN BY JORDANIANS AS 25 PC CUT IN US ASSISTANCE. JORDANIANS ARE QUITE KNOWLEDGEABLE REGARDING US BUDGET SUPPORT PROCESS AND WILL DOUBTLESS BE WELL INFORMED ON CONGRESSIONAL SITUATIN. THE FACT THAT OTHER RECIP IENTS OF MIDDLE EAST PACKAGE AID (INCLUDING ISRAEL) ARE IN SAME BOAT AS JORDAN WILL BE OF SOME HELP, BUT WILL NOT COMPLETELY ASSUAGE KING AND PM IN LIGHT OF GREAT DISPARITY IN LEVELS OF AID BETWEEN JORDAN AND OTHERS. WE ASSUME WASHINGTON HAS DEVELOPED A RATIONALE FOR OMITTING MIDDLE EAST COUNTRIES FROM INTERIN QUART ER FUNDING. FWHILE INCLUDING SOME OTHER AND WILL BE PREPARED CONFIDENTIAL

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TO PRESENT THEM TO JORDANIANS.

5. AS INDICATED IN PARAGRAPH ONE, THESE CURRENT ISSUES SHOULD BE VIEWED AGAINST BACKDROP OF MORE TENACIOUS PROBLEM POSED BY GOJ BUDGET TRENDS. REFERENCED AIRGRAMS DESCRIBE GOJ FY-76 BUDGET TRENDS OVER PAST FEW YEARS.IN SUMMARY SIMPLIED FORM THESE TRENDS ARE REVEALED IN FOLLOWING TABLE.

IN MILLIONS OF JORDANIANS DINARS

(READ IN COLUMNS)

EXPENDITURES 1972 1973 1974 1975 1975 EMB EST 1976

CURRENT 71 83 106 123 135 144 CAPITAL 23 25 26 60 56 56 TOTAL 94 108 132 183 191 200

DOMESTIC REVENUES 43 46 66 84 107 95

DEFICIT 51 62 66 99 84 105

DOMESTIC BORROWING 7 11 9 13 -- 15 FINANCIAL ASSISTANCE 44 47 53 71 72 72

NOTE ACCORDING TO OFFICIAL FIGURES THE RECORDED DEFICIT IS NOT COM PLETELY FINANCED IN MOST YEARS SHOWN ON THE TABLE. WE BELIEVE THE UNCOVERED GAP IS PROBABLY FINANCED BY SHORT TERM BORROWING FROM CENTRAL BANK WHICH IS NOT SHOWN IN BUDGET DOCUMENT. IN ADDITION WE HAVE GUSED GOJ BUDGE PROJECTION OF FINANCIAL CONSEQUENTLY THIS WOULD PRSUMABLY LEAD GOJ TO SEEK LARGER AMOUNTS OF OUTSIDE FINANCIAL ASSISTANCE THAN THE 72 MILLION DINARS INCLUDED IN BUDGET.

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6. FOR PURPOSES OF THIS MESSAGE WE WISH TO EMPHASIZE ONLY TWO ASPECTS OF THIS TBLE. FIRST, IS THAT GOJ HAS ACHIEVED RESPECTIABLE RECORD OF INCREASES IN DOMESTIC REVENUES OVER PAST FIVE YEARS. DURING THE PERIOD 1972-76 DOMESTIC REVENUES HAVE DOUBLED. ADMITTEDLY THEY STARTED FROM LOW ASE IN 1972 AND THEY BENE FITTED FROM EXPORT DUTY ON PHOSPHATE WHICH IN A SENSE IS WEINDFALL BECAUSE OF HIGH INTERNATIONAL MARKET PRICES. IN ADITION THERE IS ALMOST UNIVERSAL AGREEMENT THAT JORDANIANS COULD HAVE DONE BETTER. NOENTHELESS THEIR RECORD IS ACCEPTABLE ONE. HOWEVER DESPITE THIS SOLID GROWTH IN DOMESTIC REVENUES BECAUSE OF THE

RAPID GROWTH IN TOTAL EXPENDITURES THE GAP BETWEEN EXPENDITURES ON ONE HAND AND DOMESTIC REVENUES AND BORROWING ON THE OTHER HAS ALSO DOUBLED. THUS THE AMOUNT CONTRIBUTED BY OUTSIDE DONORS FOR FINANCIAL ASSITANCE HAS EXPERIENCED PARALLEL GROWTH FROM 44 MILLIN DINARS IN 1972 TO GOJ ESTIMATE OF 72 MILLION DINARS IN PRESENT YEAR.

7. TWO YEARS AGO WE MADE AN ASSESSMENT OF THE JORDANIAN ECONOMY AND CONCUDED THAT THE POTENTIAL ESISTED FOR JORDAN TO APPROACH FISCAL SE\*-SUFFICIENTY OVER 5 TO 10 YEAR PERIOD. THIS ESTIMATE WAS BASED ON SEVERAL ASSUMPTINS SOME RELATING TO THE BUDGET ITSELF (CONTROL OVER GROTH OF SECURITY/POLITICAL ELEMTNS OF BUDGET BEING PERHAPS MOST IMPORTANT ONEPLUS OTHER BUDGETARY RESTRAINT) AND SOME RELATING TO THE GROWTH OF LEADING SECTORS OF THE CONOMCY(TOURISM MINERALS ETC) MOVEMENT TOWARD PECE WAS ASSUMED. IN FACT WHILE WAR HAS BEEN AVOIVED THERE HAS CERTAINLY NOT BEEN REDUCED CONCERN WITH MILITARY PREPARATIONS (EG MODERNIZATION OF GROUND FORCES AND AIR CONFIDENTIAL

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DEFENSE) THE OVERALL BUDGET HAS GROWN APACE AND AT LEAST ONE SECTOR TOURISM HAS SUFFERED FROM POLITICAL UNCERTAINTY IN THE AREA. WE CONTINUE TO HOLD THAT FISCAL INDEPENDENCE IS INDEED POSSIBLE, BUT PRESENT TRENDS ARGUE THE REVERSE AND AS MINIMUM MAKE THE GOAL APPEAR A MORE DISTANT ONE.

8. ALL THIS SERVES HO POINT OUT THAT OUR POLICY OF REDCING BUDGET SUPPORT IS NOT LIKELY TO BE EASY TO IMPLEMENT IN THE FACE OF THE GROWING BUDGETARY GAP BEING INCURRED BY JORDANAINS. WE ARE NOT ARUGING THAT WE SHOULD CHANGE OUR POLICY. OUR CONTINUED INSISTENCE ON EMPHASIZING DEVELOPMENT IS HEALTHY FOR THE JORDANIANS. SOONER OR LATER THEY MUST COME TO TERMS WITH THEIR FISCAL PROLEMS. BUT UNLESS PRESENT TRENDS CHANGE WE CAN EXPECT TO ENCOUTER IN CREASING RESISTENCE TO OUR ATTEMPTS TO REDUCE BUDGET SUPPORT. THE ISSUE MAY NOT ARISE IN STRONG FORM DURING FORTHCOMING VISIT. NEITHER KING NOR PM HAS MADE SPECIAL ISSUE OF ITS RECENTLY BECAUSE OF THE ABILITY THUS FAR TO OBTAIN ADDITION AL RE SOURCES FROM OTHER ARAB STATE-ALTHOUGH WE THINK THIS ABILITY IS RUNNING OUT GIVEN HIGH LEVELS OF CURENT ARAB SUPPORT. BUT THE GROWING GAP COMBINED WITH JORDANIANS RELUCTANCE TO BE TOTALLY DEPENDENT ON OTHER ARAB STATEW(AND OURS TO ALLOW THEM TO BE) WILL ALMOST CERTAINLY FORCE THE MATTER TO THE SURFACE AT SOME POINT.

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Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006

## Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: GOVERNMENT BUDGET, EXPENDITURES, ECONOMIC ASSISTANCE, CHIEF OF STATE VISITS

Control Number: n/a Copy: SINGLE Draft Date: 17 MAR 1976 Decaption Date: 01 JAN 1960 Decaption Note: Disposition Action: RELEASED

Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: KelleyW0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976AMMAN01426

Document Number: 1976AMMAN01426
Document Source: CORE
Document Unique ID: 00

Drafter: n/a Enclosure: n/a Executive Order: GS Errors: N/A

Film Number: D760100-1026

From: AMMAN

Handling Restrictions: n/a

Image Path:

Legacy Key: link1976/newtext/t19760354/aaaabuwn.tel Line Count: 216

Locator: TEXT ON-LINE, ON MICROFILM Office: ACTION NEA Original Classification: CONFIDENTIAL Original Handling Restrictions: n/a Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 4

Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 76 AMMAN A-18, 76 AMMAN A-20
Review Action: RELEASED, APPROVED
Review Authority: KelleyW0

Review Comment: n/a Review Content Flags: Review Date: 16 JUN 2004

**Review Event:** 

Review Exemptions: n/a
Review History: RELEASED <16 JUN 2004 by izenbei0>; APPROVED <14 OCT 2004 by KelleyW0>

**Review Markings:** 

Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MÁY 2006

**Review Media Identifier:** Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

Secure: OPEN Status: NATIVE

Subject: KING HUSSEINS VISIT: ECONOMIC ASSISTANCE ISSUES

TAGS: PGOV, EAID, OVIP, JO, (HUSSEIN I)
To: STATE

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006